FOREIGN SERVICE SCHOOL EXPLAINED

Gives Training Necessary for Work in All Fields of Foreign Service—Degree Course in Four Years—Certificate Two and Three Years Long—Student Body Composed of Men From Practically Every State and Approximately Twenty Foreign Countries.

The School of Foreign Service is a complete and separate department of Georgetown University, established for the purpose of giving the necessary training in the vast number of fields of foreign service and foreign trade, including exporting, importing, international ship ownership, mercantile and treaty commissioner services, international law and kindred phases.

The entrance rules follow the requirements ordinarily laid down by standard American universities for degree candidates. However, the applicant ordinarily must be twenty years old or over. Sufficiently competent persons are admitted as special students. The degree course is four years; certificate courses are two or three years long.

The methods employed are lectures plus frequent written and oral quizzes, and papers requiring original research work under close supervision. The location of the school in Washington gives a unique opportunity to secure the lecture services of practical experts in every course taught in the school. A large number of special lectures are given each year by diplomats, government officials and persons of national and international prominence who come in a never-ending stream to Washington. The library and research facilities of Washington are too well known to be mentioned.

The student body at present includes men from practically every State in the United States and from approximately twenty foreign countries. Though the school is less than five years old, its graduates can be found holding responsible positions, public and private, in every corner of the globe. They are located at present in thirty-five foreign countries.

Catalogues and detailed information can be obtained from the School of Foreign Service, 431 Sixth street, N. W., Washington, D. C.
DINNER IS INTERESTING FEATURE OF ECONOMIC CONFERENCE—DR. FRANK A. RETTER, OF PRINCETON; PROFESSOR RICHARD T. ELY, OF THE UNIVERSITY OF WISCONSIN, AND DR. J. D. MAGEE, OF NEW YORK UNIVERSITY, NUMBERED AMONG GUESTS.

An interesting feature of the Economic Conference held in Washington during the last week in December was the dinner given by Alpha Chapter of Delta Phi Epsilon for the pleasure of three of the attending delegates. Dr. Frank A. Retter, of Princeton; Professor Richard T. Ely, of the University of Wisconsin, and Dr. J. D. Magee, of New York University, were the guests of the chapter, those present including also Dr. William S. Culbertson, Dean William S. Notz, faculty members, and Mr. Thomas H. Healy, assistant dean of the Foreign Service School.

Short and delightful were the talks by each of the guests of honor, who spoke with evident pleasure of the reception they had received in Washington. All were enthusiastic about the future of foreign trade, which, they said, was due in 1924 to become a much greater factor in our national commercial life.

Mr. Paul P. Steintorf, graduate of the School, and a fraternity member, who was a hero of the earthquake disaster in Japan, was among the guests.

GREEK Gossip

Robert Streeper, foreign trade secretary of the Columbus (Ohio) Chamber of Commerce, and a member of Nu Chapter of Delta Sigma Pi at Ohio State, is a guest at Mu Chapter House.

William Larkin, member of Kappa Alpha Phi, who recently went to China, writes that he met Leonard Greene, B. F. S., '21, at Yokohama, where Mr. Greene is stationed as vice-consul, and at Shanghai he met Osborne Watson, former student at the School of Foreign Service, who is assistant trade commissioner there.

DUMBARTON THEATRE
Wisconsin Avenue and O Street
BOOK REVIEW.

Supplementing his "Trading With Asia," Mr. Frank R. Eldridge, Jr., chief of the Far Eastern Division of the Department of Commerce and lecturer at the Foreign Service School, has written "Oriental Trade Methods," in which he makes a study of the background of Oriental methods of doing business.

It will be surprising to many Americans who have the Harold McGrath idea of the Far East to read that the Jap, as a rule, is just as honest and no more indirect than his cousin, the Chinaman. "The true Japanese instinct," says Mr. Eldridge, "is towards simplicity and directness," and he intimates that any opposite characteristics shown are the results of the influence of Chinese philosophy.

Besides the comparatively well known Japan and China, Mr. Eldridge writes in simple language a multitude of little known facts about countries that to many Americans are only spots on the map. Malay, Borneo, Madura, the Celebes, Siam, and the countries around to India are included—the dominating characteristics of each set down in a very lucid manner. Viewed in this arm-chair manner, the difficulties of Far East trading seem to vanish and the mystery of that land, so assiduously kept up by the novelist, disappears.

Sections of the book are devoted to analyses of the manners and customs of each country, after which the author describes their trade statistics for several years are provided and summaries of their industrial requirements which should prove of value to exporters and business men, though the book was intended as a school text.

Considerable space is given to India. Her manners and customs are dealt with at considerable length, as are her possibilities as a market for American goods. One appendix is given over to a discussion of the prospects for our relations with India in the future, and another to a lengthy list of publications issued by the Indian government. "India," says Mr. Eldridge, "offers at once the most extensive and most highly developed Far Eastern market for American goods," and gives as his reason the rapid industrialization going on in that country.

A very interesting lecture was given at the Science For Her Forthcoming Lecture series by Mr. Herring, who has studied conditions in Germany during the past three years as Commercial Attaché. Mr. Herring gave a clear picture as to the cause of the present condition of Germany, and outlined possible solutions for her restoration.

Immediately following the war, Germany was made a debtor nation to the extent of two billion gold marks, a debt which can hardly be discharged. In case of Germany's inability to make payments regularly, the Allies could by the provisions of the Versailles Treaty seize and occupy German territory. Thus the provisions of the Versailles Treaty result of the influence of Chinese philosophy.

Inflation in Germany during the past four years has reached the point where it no longer has any effect. The inflation has led to excess in her foreign trade. The greatest potential market in the world for machinery and allied products within the next ten years.

The course to be followed in regard to reparation has been a political issue for the past four years. The question of Germany was: "Shall I cannot pay, and take the consequences, or shall I assume the fulfillment of this huge task?" The latter course was chosen—the means of raising the payments is now connected with the U. S. Rubber Company at Cleveland, spent several days last week at the Kappa Alpha House.

Robert L. Hawkins, B. F. S., '21, who used to collect money for "security" is making a war of revenge an inevitable event.

University Barber Shop
A. J. Gay, Mgr.
Two Squares from College Gate
1329 35th Street, Northwest

University Cafe
1218 Wisconsin Avenue

Chevy Chase Dairy
Milk-Cream
Butter
Cheese
Eggs
Phone West 183

NAT LUXENBERG & BROS.
showing 1

Chevy Chase

CLOTHES FOR THE COLLEGE MAN
THE DISTRIBUTION OF MAIL

Once again the Hydra-headed monster looks ahead. Find a better and quicker way to distribute the mail at Georgetown College. That long been a subject of discussion, writing, and razing, a sore spot in the healthy state of affairs, that the student body has no means better made which are proving advantageous to the whole athletic system. The present custom of reading the daily reading of names in the crowded hall is not only slow and ridiculously inefficient, but the recitation takes place long after receipt of the mail here. Too often letters are not received for days and sometimes not at all. During the Christmas holidays much mail was received but there was no effort made to forward it. All admit the existence of the evil; the faculty unable to furnish further facilities, the students are unable to find a better method.

In a previous issue we explained the faculty's attitude and asked that, unless someone had some worthwhile change to suggest, all "put up with" the present difficulties. Since conditions seem to be no better and improvement is hardly needed, we suggest the following:

Speedy and certain delivery, since there is no postoffice, direct to the students' rooms is essential. The methods and systems through which the mail is to reach the students are open to suggestions of the most simple and least complicated system, as we see it, embraces the appointment by the faculty of one man as the conductor of each hall to distribute all mail packages to the room of the resident. The mail is to be received from one person in what now serves as the "mail room" and who will be responsible for the speedy sorting and delivery of every letter and package. The slowest individual, with a little practice, can sort the mail in 10 minutes and in 15 at the most. Certainly there is a chance that classes will interfere. Appointment, then, men who have no class conflicting with the few minutes which would be granted.

If this system is practical and more efficient, the present arrangements are, it is both, and if no one has a better method to propose, it should be adopted as soon as possible.

HERE AND THERE

The Georgetown dance given at the "Glue Gum in New Haven, Conn., on the last day of January, was a great success. Alumni and undergraduates from more than 300 institutions attended. New York attended to the number of 300. The New High, Undergraduate Club of Georgetown will be congruent with the outcome of the affair, a pleasant gathering of Georgetown men and their friends.

Thousands of pledges to the Endowment Fund are due with the beginning of the New Year. A speedy remittance of the amount promised will encourage those who are working steadily for the drive's success.

Mr. James S. Becker.

We met him during the late lamented holidays in his native town, New York. It was at a gilded supper club, crowded, noisy, joyous; there he was seated at a little table leaning over the ginger oil lamp. Mr. Becker, one of Mr. Becker, has just announced the appointment of Mr. Smith tells us he is good. Are we sure? Mr. Smith tells us for his partner in arms. With his usual frankness, Mr. Becker, answering the editor's question, "Is this a. We met him during the late lamented holidays in his native town, New York. It was at a gilded supper club, crowded, noisy, joyous; there he was seated at a little table leaning over the ginger oil lamp. Mr. Becker, one of the most brilliant of his generation, is a man of broadness of view. Each concentration loses his faculty's attitude and asked that, unless someone had some worthwhile change to suggest, all "put up with" the present difficulties. Since conditions seem to be no better and improvement is hardly needed, we suggest the following:

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SOPHS TO OPEN WITH TEA DANCE

Social Activities to Be Resumed With Sophomore Tea Dance. Opening Function to Be Held at City Club—Meyer Davis With Dick McDonough to Furnish Music.

Resumption of social activity on the hilltop after the Christmas holidays will be auspiciously opened by the annual tea dance of the Sophomore class which takes place Saturday, January 19th. The popular City Club has been selected as the place for this most welcomed function. From 4 to 7 o'clock seven artists of Meyer Davis’ orchestra, including Davis himself and Dick McDonough of the Junior Class, will furnish the music.

The subscription price has been named at $3.50. A very able committee is in charge of the affair and consists of Mr. Holmes Clare of New York, chairman; Mr. Paul Reynolds of New Jersey, and Mr. John Conklin of New York.

HOYAGRAMS.

“Gloomy Gus” Malley, who last year performed brilliantly at fullback and as drop-kicker, also held down the key-stone sack on the 1922 intercollegiate championship baseball team, is now connected with the Walworth Manufacturing Company of Boston.

Harry Helme, former National A. A. U. two-mile champion, and Victor Ascher, the national 440-yard champion and winner of the special 400-metre event at the Wilco A. A. games in the Yankee stadium last summer, have been invited to represent Georgetown University in the Wilco indoor meet, slated for the Thirteenth Regiment Armory, Brooklyn, on Saturday, February 16.

The large Fifth Regiment Armory, over in Baltimore, will be the scene of much action on the evening of February 23, when Johns Hopkins will hold its annual indoor track meet. Georgetown is annually one of the outstanding competitors in these games. The meet was originally booked for the Thursday of that week, but in that it conflicted with Georgetown’s Convent Hall carnival, was put back until Saturday.

But nobody had thought to do it

By bringing electricity down from the clouds over a kite string, it was a simple thing to prove that lightning was nothing more than a tremendous electrical flash.

For centuries before Franklin flew his kite in 1751 philosophers had been speculating about the nature of lightning. With electrified globes and charged bottles, others had evolved the theory that the puny sparks of the laboratory and the stupendous phenomenon of the heavens were related; but Franklin substituted fact for theory—by scientific experiment.

Roaring electrical discharges, man-made lightning as deadly as that from the clouds, are now produced by scientists in the Research Laboratories of the General Electric Company. They are part of experiments which are making it possible to use the power of mountain torrents farther and farther from the great industrial centers.

Benjamin Franklin

Printer, journalist, diplomat, inventor, statesman, philosopher, wit. One of the authors of the Declaration of Independence and the Constitution, author of Poor Richard's Almanack, and one of the most eminent natural philosophers of his time.

RICH'S
Shoes for College Men
—have exactly the distinctive styles which well dressed men desire

RICH'S
Proper Footwear
F Street at Tenth
Agents for Bottego Shoes
Best for Men

RICH'S
Shoes for College Men
—have exactly the distinctive styles which well dressed men desire

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General Electric

CLOTHES FOR THE COLLEGE MAN
Frederic William ("Shine") Sheehan of North Abington, Mass., was unanimously chosen as captain of the 1924 varsity football team at a meeting held by the News organ. This was the fourth year for four years that the team was open for election. Though keen to have the outdoor board track by the election the Friday afternoon prior to the Christmas vacation, the election of the veteran guard of the past two years, probably one of the most meritorious and approved ones of recent years resulted. Sheehan will succeed Paul Florence, herculean end from Chicago, who on two occasions received honorable mention from Walter Camp, national known gridiron critic. The Pacific State led entered Georgetown in the fall of 1921, which was the final year previous to the adoption of the one-year ruling that prevented freshmen from competing on the varsity. It was by a small margin that the Pacific Staters earned the coveted insignia of his alma mater then.

While attending St. John's school, Sheehan had an abundance of opportunities to master the pigskin game. As a student at North Abington, he was graduated in June, 1925. Probably his best work this year was in the eleven in the capacity of fullback, thereby opened in the academic department, from where he will be graduated in June, 1925. Probably his best work this year was in the eleven in the capacity of fullback, thereby opened in the academic department, from where he will be graduated in June, 1925.

Frederic W. Sheehan, Veteran Lineman,
To Lead 1924 Varsity Football Team

BY G. GORDON BARRY, '25.

Fred Sheehan—1924 Captain

Make Their Debut.

When Willie Sullivan faces the starter's gun for the one-mile, it will be his first time as a wearer of the Blue and Gray. Because of this, Hilltop track devotees are particularly anxious to see the outcome of this event. Sullivan hails from Cathedral High in New York City. At present he is Metropolitan Senior half-mile and one-mile champion, also recent Junior National 1,000-yard titleholder. One of his many noteworthy achievements is a 1:58 for an indoor 880 run.

Hilltopgeorge town's other entry, through invitation, is "Red" Ascher, who defeated the well-known Jake Driscoll of Boston College over the 440 route this summer, at the Wilco games, when he turned in the remarkable time of 49 seconds. Ascher has a rather unusual style of running, but his great reserve of strength and endurance is sufficient to warrant him as always being a logical selection for the winner's award.

Another Georgetown runner who will be to toe the line this fall is Frank McLean, ex-De La Salle captain. He is booked to run Saturday night at an alumni meet held by his school.

Fred Sheehan—1924 Captain

condition which means they should be clocked with pretty low figures.

torrent plans call for sending a medley and a one-mile relay team to New York a week from Saturday to run in the annual track meet at the Armory. Should this materialize it would be a fine competitive "acid test" for Captain Marsters' men.

Along with the above crack Hilltop runners are thinkingdeeply is the big Bos- ton K. of C. carnival. The Catholic col-
lege relay championship event is a fea-
ture of this meet and in view of the fact that another leg on the beautiful Car-
dinal O'Connell trophy, put up two years ago, would mean permanent ownership of this trophy, the Hilltop men will be put in by the aspirants for positions on the team early Saturday night. This two-weeks attraction is carded for Mechanics Hall on the evening of January 26th, in Boston.

Just what five will toe the mark Saturday night probably will not be made known until starting time. To most track devotees it was a rare treat to see the remarkable time of 49 seconds. Ascher has a rather unusual style of running, but his great reserve of strength and endurance is sufficient to warrant him as always being a logical selection for the winner's award.

Another Georgetown runner who will be to toe the line this fall is Frank Mc-

THE HOYA

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ADDISON E. SOUTHARD
LECTURES IN WEST

F. S. Professor Lectures to Pacific
Foreign Trade Council—Says
Consular Service Is of Great
Value to American Business
Interests—American Business
Men Should Regard Consul As
Their Agent.

From an address recently delivered by
Consul Addison E. Southard, lecturer
in the School of Foreign Service, to
the Pacific Trade Council, at Portland,
Oregon, it is evident that the consular
service has been of great value to
American business interests.

When the consul observes a situation
in his district, where there are good
prospects for an American manufacturer
or exporter to introduce profitably the
commodity in which he deals, the consul
makes a note of the situation and pre-
pares data which he transmits to the
State Department for dissemination to
the American dealers.

American business men are taking ad-
vantage to a large extent of the news
letter service as an aid to establishing
foreign markets. They address inquiries
regarding the situation of the commodi-
ties in which they are particularly in-
terested direct to the consular agents
abroad. The consul then investigates
the situation and sends a reply to the
State Department, which transmits it to
the inquirer, keeping a copy on file.

"The American business man should
regard the consul abroad as his own
agent for direct assistance of this sort.

While the consul cannot actually create
a market or sell goods, he can and does
provide concerning foreign markets inti-
mate and timely information adapted to
the special problems of each inquirer.

The consular service actually prepares
about 30,000 of these trade letters an-
ually, which are transmitted to the in-
quiker through the Department of State.

The consular service cost the U. S.
Government $4,685,000 for the year end-
ing June 30, 1923, and turned in from its
fees $6,380,000, leaving a net gain of
$1,700,000.

The distance of the board track on the
"prep" field around which Blue and
Gray runners jog almost daily is 143 1-2
yards.

College Confectionery and Light
Luncheonette
Home Made Candies, Cigarettes
and Fruits
3208 O STREET N. W.

WILLIAM SCHERER
Pharmacist
Corner 35th and O Streets, N. W.

The Losekam
Sea Food a
Specialty
1323 F Street N. W.
T. R. MARSHALL, Proprietor

Lunch Room & Soda Fountain
1224 36th Street
JOSEPH JACOBS
New Steam Table Installed

B. REFF
College Tailor
43d and O Streets, Northwest

Phone West 516
Alex St. John & Son
Heating, Ventilating and
Sheet Metal Contractors
1245 Wisconsin Avenue
Washington, D. C.

Supper Dance Every Evening
From 10 to 12
Wardman Park Hotel

Dinner Dance Every Saturday
7:30 P. M. to 12:30 A. M.
GEORGETOWN MEN
AT CONFERENCE

Georgetown Well Represented at
Conference—Many Notable
Speakers Present—Foreign
Trade Discussed From Many
Angles.

The university was well represented at the
American Economic Society confer-
ence held during Christmas week in
Washington by members of the faculty
and student body of the School of For-
gien Service. A preliminary conference
on “Training for Foreign Trade” met on
Wednesday, the 26th, under the direction
of Dr. Glen Levin Swiggett, lecturer at
the school, when the Reverend W. Col-
man Nevils, S. J., regent, Dean Notz and
Assistant Dean Thomas H. Healy were
prominent among the speakers. The dis-
cussion centered around the practices and
subjects best fitted to give college stu-
dents a comprehensive knowledge of
commerce in foreign trade. A second
meeting was devoted to the question of
placement in foreign trade. Dr. William
S. Culbertson, of the Tariff Commission;
Edward L. Bacher, of the United States
Chamber of Commerce; the Hon. Wilbur
J. Carr, director of the consular service,
and Dr. Dana Durand, of the Bureau of
Foreign and Domestic Commerce, were
the speakers. Each discussed a different
phase of foreign trade personnel, and the
general sentiment was that a man who is
fitted for such work and who brings as
worthy qualifications to the profession as
to domestic callings has an excellent
chance to become successful in this field.
Dr. Notz was chairman of both meetings.

One session of the Economic Confer-
ence was devoted to a round table dis-
cussion of foreign trade, presided over
by Dr. Notz. Speakers included Mr.
Frank Eldridge, Jr., and Dr. Guillermo
Sherwell, of the school faculty; Dr. J. L.
Stearns, of the Department of Agricul-
ture; Professor Frank Thompson, dean
of the school of economics of the Uni-
versity of Maryland, and Professor J. H.
Hibbard, of the University of Wisconsin.
Messrs. Leo J. Schaben, John J. Hur-
sey, Brian J. Dacey, Ralph Curren, Leo
J. Callanan, and Orlando Simms assist-
ed Dr. Swiggett and Dr. Notz in com-
pleting the arrangements for the confer-
ence.

J. Maury Dove Co.
COAL
Principal Office
1408 H St. N. W.

In our new big building
we are better prepared
than ever before to
make you your very
best pictures.

Special Rates Made to
Georgetown Students

Edmonston Studio
610 13th St. (bet. F and G Sts.)

Make a "Cooks Tour" of the
Continental, under the guidance
of an expert chef, on the Conti-
nental Madrillon menu.
55c Luncheon.
$1.50 Continental Dinner.

Restaurant
Madrillon

PETER BORRAS
Host

1304 G Street N. W.
Franklin 8529
for Reservations

A Christmas Vacation Suggestion To Seniors

THIS is your last year in college. This is your
last Christmas vacation.

Your career after graduation is a question
that you will want to talk over with the folks
at home. They will be even more interested than
you are. Now is the time to do it.

The John Hancock has in its field organization
producers who began as life insurance men immedi-
ately after graduation and have made a conspicuous
success of it.

Why waste time trying out something else which
looks "just as good" and then come into the life
insurance work to compete with the man who got
into the game from the start?

Talk it over at home and remember that you can
get information and helpful advice by addressing
Agency Department
John Hancock
LIFE INSURANCE COMPANY
OF BOSTON, MASSACHUSETTS
Sixty-one years in business. Now insuring One Billion, Seven Hundred
Million Dollars in policies on 3,250,000 lives

Always noticed
but never noticeable

INTO Dunsbire Clothes are tailored
the many distinctive touches mark-
ing the well-dressed college man.

The front of the coat is soft and hangs
in easy folds. The narrow lapels,
the straight, full sleeves, the broad
shoulers and loose, easy back—each
furnishes its measure of smartness.

The simplicity of design and the crafts-
manship of fine tailoring is enhanced
by a selected range of beautiful fabrics.

Dunsbire Clothes have that graceful
carelessness of perfection so easy of rec-
ognition but so difficult of attainment.

Ask to see them

To Exhibit in Hoy Room, Friday, Jan. 11